



Backwoods BBQ Catering & Concessions

205 Fairground Rd., Wytheville
 276.228.9014 / www.facebook.com/backwoods2017

*Ribbon
 Cuttings*



Wiffle Pops

Artisan Popsicles, Gelato & Italian Ice

145A Tazewell St., Wytheville
 276.389.9766 / www.wifflepops.com



Mountain Lynx Transit

District Three Public Transit

680 W. Main St., Wytheville
 276.228.7433
www.district-three.org/index.php/public-transit



Cedar Bay Café

289 W. Main St., Wytheville
 276.389.8780 / www.cedarbaycatering.com

**Preparing Our Future Workforce
 Business Development Training Program**

High school students from Wythe and Bland Counties will attend an all-day Business Development Training Program on October 6.

Work Ethics/Job Responsibilities - etiquette, schedules, professionalism, going above and beyond requirements, servant leader/volunteer

Job Search/Vocational Training - jobs, trades, skills, licensing

Resumes/Job Interviews - tips on how to get the job

Financial Awareness - loans, credit cards and scores, money management, insurance

Social Media Content - Facebook, Twitter, Snapchat, emails

Partner with the Education Committee of the Wytheville-Wythe-Bland Chamber of Commerce in preparing our future workforce with the *Business Development Training Program*.

Doctorates Sponsor \$500
Masters Sponsor \$375
Bachelors Sponsor \$250
Associates Sponsor \$100



- Current Partners:**
- ABB
 - Bland County Public Schools
 - Camrett Logistics
 - First Community Bank
 - Kissito Healthcare
 - Pascor Atlantic
 - Salem/Wythe Stone
 - Summit Community Bank
 - Walmart
 - Wythe County Public Schools
 - Wytheville Community College
 - Wytheville-Wythe-Bland Chamber of Commerce

Upcoming Events

Chamber of Commerce Agriculture Committee Meeting
 August 23
 Chamber Office

Chamber of Commerce Tourism Round Table
 September 13
 Econo Lodge

Business After Hours
 September 14
 Wythe Physician Practices Bone & Joint Center

22nd Annual Leadership Development Program
 September 14—October 27
 Wytheville Community College *(see insert for details!)*

Chamber Cup Golf Tournament
 September 15
 Wytheville Golf Club *(see insert for details!)*

Careers Expo for Youth
 September 27-28
 Washington County Fairgrounds

Business After Hours
 September 28
 Wythe Sheet Metal, Inc.

Business Development Training for Local High School Seniors
 October 6
 Wytheville Community College

Business After Hours
 October 19
 Smyth County Community Hospital

Annual Membership Dinner & Awards Banquet
 November 2
 Wytheville Meeting Center

Subscribe to our newsletter to receive email updates and additional information on upcoming events and workshops. chamber@wytheville.org

2017 Board of Directors

President—Dr. Eric Workman
 Vice President—Dr. Jeff Perry
 Secretary—Gary Jeffery
 Treasurer—Amie Harden

Richie Alba
 Matt Clarke
 Lorie Cox
 Betty Elmore
 David Kause
 Judy LeFler
 Brett McCleary
 Dr. Jeff Perry
 Tony Pickett
 Ellen Reynolds
 Dr. Dean Sprinkle
 Barb Sewell
 Shane Terry
 Steve Willis

A special THANK YOU to our members for supporting the Chamber 110%!

- 103 Towing and Recovery
- A-1 Auction & Discount Store
- AtWork Personnel Services
- Atsumi Car Equipment
- Barnett Funeral Home
- Beagle Ridge Herb Farm
- Best Western
- Boxley Concrete
- Brock Hughes Medical Center
- Brogden, Bill and Linda Building & Design
- Campbell, Throckmorton & Copenhaver, DDS
- Camrett Logistics
- Catron, G. W. and Gail
- Chitwood, Ruth Anne
- Choice Directory
- Clarke Precision Machine
- Classic Homes & Farms
- Coalfield Services
- Comfort Inn – Ft. Chiswell
- Commonwealth Compost & Recycling Service
- Community Animal Clinic
- Complete Truck Service
- Counts Drug Company
- Creative Glass
- Crockett-Stark, Anne B.
- Cumulus Media
- Curves
- Debra's Catering
- Depot Designs of Rural Retreat
- Dixon, Bill and Rita
- DiYorio, Dr. John and Linda
- Edward Jones – Dave Macpherson/Rusty Jones
- Enterprise Rent-A-Car
- Fairfield Inn & Suites
- Family Medicine of Our Mountains
- Farm Credit of the Virginias
- Farmers Insurance Group
- Flooring & Décor Connection
- Fowlkes Machine Company
- Grace Pointe Center
- Grubb Funeral Home
- Hagwood, Kathryn, Attorney at Law, P.C.
- Hampton Inn - Wytheville
- Haynes I. T. / River Trail Technologies
- Heartland Rehab
- Highland Funeral Services
- HR Alliance, LLC
- Hurt & Proffitt, Inc.
- Interstate Total Retail Solutions
- Jackson, Cecil and Seawillow
- KOA of Wytheville
- Legacy Church
- Leonard's Accounting & Tax Services
- Mountain Sky Properties
- New Century Title & Settlement Agency
- New River Oaks
- Pascor Atlantic
- Queen's Knob Custom Builders
- R & R Enterprises
- Red Oak Construction
- ReMax Landmark Real Estate
- Risk Solutions Insurance & Financial Services
- Rural Retreat Depot Foundation
- Safe & Secure Storage
- Schaffner North America
- Somic America
- Southwest Podiatry
- Southwest Specialty Heat Treat
- Southwest Virginia Association of Realtors
- State Farm Insurance - Jack King
- State Farm Insurance - Tommy Hundley
- Summit Community Bank
- Sutherland, Faye
- Tokyo Japanese Seafood & Steakhouse
- Transportation Operation & Management
- Union Bank and Trust
- United Country—Anders Realty
- UPS Store
- Virginia Housing Development Authority
- Virginia Employment Commission
- Virginia Steel and Fabrication, Inc.
- Waste Industries
- Weichert Realtors / Short Way Real Estate
- Wohlfahrt Haus Dinner Theatre
- Workforce Unlimited
- Wyatt Insurance Agency
- Wythe Sheet Metal, Inc.
- Wythe Stone / Salem Stone
- Wytheville Office Supply
- Wytheville Redevelopment & Housing Authority

Training Workshops

Provided by

Wytheville Parks & Recreation Department
Wytheville Police Department
Wytheville-Wythe-Bland Chamber of Commerce

Wytheville Community Center
333 Community Boulevard Wytheville

5:30 pm - 7:30 pm

- ABC's of Travel Violations**
August 28
- Preparing for an Active Shooter**
September 25
- Crime Prevention through Environmental Design**
October 23
- How to Prevent Shoplifting**
Prepare for Small Business Saturday Shopping
November 6

Registration required.



Chamber Cup Golf Tournament
Friday, September 15, 11 am

Wytheville Golf Club
 1325 West Lee Highway, Wytheville



EAGLE Sponsors

BIRDIE Sponsor

FOOD Sponsors



More information on the Chamber Cup Golf Tournament can be found on the enclosed registration form or on our website. www.wwbchamber.com

Chamber of Commerce Annual Membership Dinner & Awards Banquet

November 2, 2017 – 6 pm Wytheville Meeting Center

Nominations now being accepted for Chamber of Commerce Awards.

See enclosed award nomination form.

Submission deadline: September 8, 2017

Chamber of Commerce Leadership Development Program

Wytheville Community College
 6:00 pm - 8:00 pm

- Session I** - Sept. 14 Finding Passion in Your Purpose
- Session II** - Sept. 21 Everyday Business Ethics
- Session III** - Sept. 28 Digital Business Etiquette and Communication Skills
- Session IV** - Oct. 5 Teamwork & Critical Thinking
- Session V** - Oct. 12 Motivation and Trust
- Session VI** - Oct. 19 Dealing with Challenging Situations
- Session VII** - Oct. 26 So What, Now What? How will you be an impactful leader?
- Session VII** - Nov. 2 Graduation Certificate of Completion



Leadership Development Program registration form enclosed.

BUSINESS AFTER HOURS

Wythe Physician Practices Bone & Joint Center

September 14, 5:30 pm - 7:00 pm
 1995 W. Ridge Rd., Wytheville

Wythe Sheet Metal, Inc.

September 28, 5:00 pm - 6:30 pm
 735 E. Lexington St., Wytheville

Smyth County Community Hospital

October 19, 5:30 pm - 7:30 pm
 245 Medical Park Dr., Marion

Welcome New Members of the Chamber of Commerce!

Appalachian Independence Center, Inc.
(Non-Profit Organization)
680 W. Main St., Wytheville
Melinda Hawkins / 276.228.8765
mhawkins@aicadvocates.org
www.aicadvocates.org

Appalachian Landscaping
(Gardening & Landscaping)
5322 Crossbow Dr., Pulaski
Debbie Mills / 540.674.1914
info@appalandscape.com
www.appalandscape.com

Backwoods BBQ Catering & Concessions (Restaurant)
205 Fairground Rd., Wytheville
Tammy Smith / 276.228.9014
taco122492@hotmail.com
www.facebook.com/backwoods2017

Bland Ministry Center & Dental Clinic
(Non-Profit Organization)
65 Seddon St., Bland
Dee Dee Hoosier / 276.688.4702
dhoosier@blandministrycenter.org
www.blandministrycenter.org

Dalton Enterprises, Inc.
(Manufacturing)
206 Gienow Rd., Rural Retreat
Elizabeth Dalton / 276.686.9100
anita@adamtrailers.com
www.adamtrailers.com
www.gunsingerinteriors.com

Edward Jones Investment
(Financial Service)
775 W. Main St., Suite 1, Wytheville
Charles Butt / 276.227.0937
charles.butt@edwardjones.com
www.edwardjones.com

Intercept Youth Services
(Family Services)
285 S. 6th St., Suite 1, Wytheville
Erik Robinson / 276.245.6278
erobinson@interceptyouth.com
www.interceptyouth.com

Lindsey Wilson College
(Education)
1000 E. Main St., Grayson Hall 216,
Wytheville (WCC Campus)
Andrea Gillenwater / 276.223.4882
clevingera@lindsey.edu
www.lindsey.edu

Manpower International, Inc.
(Employment Service)
355 W. Main St., Wytheville
Rena Holliday / 276.223.0144 ext. 70361
rena.holliday@manpower.com
www.manpower.com

Select Shoes & More
(Retail)
139 Wagon Wheel Ln., Wytheville
Dianna McLemore / 276.223.6155
dmclemore2017@gmail.com
stores.ebay.com/Select-Shoes-and-More

Shelton Management Group
(Warehouse)
555 Peppers Ferry Rd., Wytheville
Jamey Hagy / 276.613.5276
jhagy@sheltonmanagement.com

Wiffle Pops Artisan Popsicles, Gelato & Italian Ice (Restaurant)
145A Tazewell St., Wytheville
Matt & Tessie Temple / 276.389.9766
tessiematt@me.com
www.wifflepops.com

Workforce Unlimited
(Employment Service)
1117 E. Stuart Dr., Box 3, Suite 159, Galax
Daphne Leonard / 276.235.9740
dleonard@wfunlimited.com
www.wfunlimited.com



Employment Industry	Wythe County Employment - 11,825 Average	Bland County Employment - 1,901 Average
Agriculture, Forestry, Fishing, Hunting	58	6
Mining, Quarrying, Oil, Gas Extraction	100	Non-disclosable
Utilities	0	0
Construction	411	57
Manufacturing	2,287	498
Wholesale Trades	245	Non-disclosable
Retail Trade	1,915	68
Transportation & Warehousing	209	Non-disclosable
Information	60	0
Finance & Insurance	233	8
Real Estate, Rental, Leasing	71	Non-disclosable
Professional, Scientific, Technical Services	156	14
Company Management & Enterprises	18	Non-disclosable
Administrative, Support, Waste Mngt.	502	160
Educational Services	57	Non-disclosable
Health Care & Social Assistance	1,308	232
Arts, Entertainment, Recreation	89	Non-disclosable
Accommodation & Food Services	1,476	18
Other Services (except Public Administration)	260	14
Government Total	2,361	599
Federal Government	76	15
State Government	592	351
Local Government	1,693	233
Unclassified	11	15

Source: Virginia Employment Commission, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 4th Quarter (October, November, December) 2016. www.vec.virginia.gov

Chamber Gift Certificates

Chamber Gift Certificates can be purchased at the Chamber Office year round and redeemed at local, Chamber Member businesses.

With multiple places to redeem, Chamber Gift Certificates make the perfect gift for family, friends and employees.

Together, we can strengthen our community by continuing to shop with local, small businesses.



Chamber Newsletter Advertising

Next Newsletter Deadline - October 6

BUSINESS CARD SIZE - \$75 per issue
(Email your print ready ad in PDF Format.)

INSERTS – \$125 per issue

Supply us with 400 copies of your insert and we mail it with the newsletter to all Chamber Members!
(One 8 1/2 x 11 flat sheet, double sided print encouraged.)

Reserved on a first come, first serve basis. The Chamber reserves the right to edit or refuse any materials submitted. All sales are final. NO REFUNDS. You must be a Chamber member to include ads or inserts.



Lots of things to see and do in Wythe and Bland Counties! Check out the enclosed Calendar of Events provided by the Wytheville-Wythe-Bland Chamber of Commerce or visit our website at www.wybchamber.com/events!

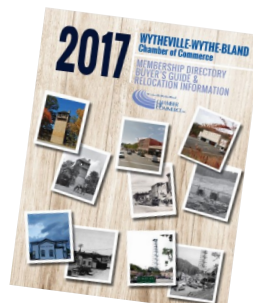
The Wytheville-Wythe-Bland Chamber of Commerce is committed to promoting a favorable business climate for its membership and the community.

Wytheville-Wythe-Bland Chamber of Commerce 2018 Community Profile & Membership Directory

Submit photos and ideas for the cover page to the Chamber office and you will be entered into a drawing for a \$50 Chamber Gift Certificate.



150 East Monroe Street, Wytheville, VA 24382
276.223.3365 / fax: 276.223.3412
chamber@wytheville.org / www.wybchamber.com



Submission deadline: October 31, 2017

103 Towing & Repair, LLC
 A-1 Auction & Discount Store
 AAA—Allied Group
 Aaron's Rent to Own
 ABB, Inc.
 Adams and Delp, P.C.
 AJS Law
 Allstate/Cline Insurance Agency
 Amcor PET Packaging
 American Mine Research, Inc.
 American Red Cross
 Anderson Audiology
 Appalachian Independence Center, Inc.
 Appalachian Landscaping
 Appalachian Machine, Inc.
 Appalachian Oral & Maxillofacial Surgery
 Appalachian Power
 Armbrister CFO Services DBA NextGen CFO
 Ashworth, Phyllis
 AtWork Personnel Services
 ATMOS Energy Corporation
 Atsumi Car Equipment
 Backwoods BBQ Catering & Concessions
 Baker, Donelson, Bearman, Caldwell & Berkowitz
 Bank of Rural Retreat
 Barnett Funeral Home
 Barter Theatre
 Barton, Dr. Walter and Mrs.
 Beagle Ridge Herb Farm
 Beehive Creatives, LLC
 Best Western
 Big Walker Lookout & Country Store
 Bland County
 Bland County Historical Society
 Bland Ministry Center & Dental Clinic
 Blue Ridge Chiropractic
 Blue Ridge Copier
 Blue Ridge Nissan
 Bob Huff Chevrolet
 Bojangles
 Bolling Wilson Hotel/Graze on Main
 Boxley Concrete
 Branch Civil
 Bristol Broadcasting DBA WMEV-FM Radio
 Brock Hughes Medical Center
 Brogden, Bill and Linda
 Brown, Edwards & Co., LLP
 Builders Supermarket of Wytheville
 Building & Design
 Burcham, Stephen CPA
 Campbell, O.J. and Jo Ann
 Campbell, Throckmorton & Copenhaver, DDS
 Camrett Logistics, Inc.
 Carilion Clinic
 Carrington Place of Rural Retreat
 Carrington Place of Wytheville
 Carter Bank and Trust
 Cary Street Partners
 Catron, G. W. and Gail
 Chandler Concrete
 Chitwood, Ruth Anne
 Choice Directory
 Chuck Mathena Center
 Citizens Cablevision
 CJ's Pizza
 Clarke Precision Machine
 Classic Homes and Farms, LLC
 Cline's Body Shop
 Coalfield Services/Kore Industrial Contractors
 Coffee & Crumbs
 Goldwell Banker/Select Real Estate, Inc.
 Comfort Inn Fort Chiswell
 Comfort Inn Wytheville
 Comfort Suites
 Commonwealth Compost & Recycling Services, Inc.
 Commonwealth Senior Living at Hillsville
 Community Animal Clinic, Inc.
 Community Newspapers of SWVA
 Complete Truck Service, Inc.

Cook's Professional Cleaners
 Coperion Corporation
 Country Inn & Suites
 Counts Drug Co., Inc.
 Creative Glass, Inc.
 Crockett, Sid and Nancy
 Crockett-Stark, Anne B.
 Crowgey, Emma
 Cumulus Media
 Curves
 Dalton Enterprises, Inc.
 Danner, David
 Debra's Catering
 Depot Designs of Rural Retreat
 Dixon, Bill and Rita
 DiYorio, Dr. John and Linda
 Duke's Printing
 Dutch Boy Furniture
 Econo Lodge
 Edith Bolling Wilson Birthplace Foundation & Museum
 Edward Jones Investment - Charles Butt
 Edward Jones Investment - Ed Clyburn
 Edward Jones Investment - Dave Macpherson/
 Rusty Jones
 Elite Sales & Rentals
 Ely Financial Network
 EMS, Inc.
 Enterprise Rent-A-Car
 Envision Environmental/Sentry Services
 Fairfield Inn & Suites
 Family Healthcare of Wytheville
 Family Medicine of our Mountains
 Family Resource Center, Inc.
 Farm Credit of Virginia
 Farmers Insurance Group
 Farthing, Scot, Attorney at Law, P.C.
 First Bank and Trust
 First Community Bank
 First Sentinel Bank
 Flooring & Décor Connection
 Fowlkes Machine Co., Inc.
 G & W Manufacturing, Inc.
 Gatorade—SVC Manufacturing, Inc.
 Gold Duster Dental Lab
 Goodwill Industries of the Valley
 Grace Pointe Center
 Gragg Enterprises, Inc. DBA Fine Finishing
 Hardwood Floors
 Granite Christian Academy
 Grant's Supermarket
 Grayson-Carroll-Wythe Mutual Insurance
 Grubb Funeral Home
 Guynn Furniture Co.
 H & R Block
 Hagwood, Kathryn, P.C.
 Hall, Sarah
 Hampton Inn Fort Chiswell
 Hampton Inn Wytheville
 Hawkins and Associates Real Estate
 Haynes I. T. / River Trail Technology
 Heartland Rehabilitative Services
 Hedrick's Auto Repair, Inc.
 Highland Funeral Services—Bland
 Holiday Inn Express
 H.O.P.E., Inc.
 HR Alliance
 Huff Ford
 Hurt & Proffitt, Inc.
 Intercept Youth Services
 Interim Healthcare
 Interstate Total Retail Solutions
 J Smith & Company
 Jackson, Cecil and Seawillow
 Jennings, Gordon Dr.
 JJ Haines and Company
 Joint IDA
 Kissito Healthcare
 Klockner Pentaplast

KOA of Wytheville
 Lacy, Campbell and Munique
 Landmark Moving Services
 Legacy Church
 Leonard's Accounting & Tax Services
 Lester Insurance
 Lester Properties
 Lindsey Wilson College
 Lisa's School of Performing Arts
 Longview Village Apartments
 Longwood Elastomers
 Lutheran Family Services of Virginia
 Minnick School
 Manpower International, Inc.
 Mark IV Honda-Suzuki
 Marquee Cinemas
 Mary Kay Cosmetics—Cheryl Shaver
 McDonalds—Cullen Management, LLC
 MEC, Inc.
 Metromedia, Inc.
 Miller, Garnett and Polly
 Mount Rogers Community Services Board
 Mountain Empire Airport
 Mountain Sky Properties, Inc.
 Mountain Valley Hospice & Palliative Care
 Musser Lumber Sales
 National Bank
 New Century Title & Settlement Agency, Inc.
 New River Oaks
 New River Trail State Park
 New York Life Insurance - Tim Havens
 NR/MR Workforce Development
 Old Dominion University
 Old Fort Antique Mall
 Olykoek Donut Shoppe
 Orfield, Donald and Imogene
 Pacific Alliance USA
 Palmer, Ruth
 Paper Clip
 Pascor Atlantic
 Peed & Bortz, LLC
 Peking Chinese Restaurant
 People, Inc. of Southwest Virginia
 Pepsi Bottling Group
 Pillar, Inc.
 Pizza Plus of Rural Retreat
 Powell & Powell, LLC
 Presbyterian Children's Home of the Highland
 Quadrant
 Quality Inn
 Queen's Knob Builders
 R & R Enterprises
 RCS Communications
 Red Oak Construction
 ReMax Real Estate
 Risk Solutions Insurance & Financial Services, Inc.
 Rockstar Gems & the Button Babe
 Rural Retreat Depot Foundation
 Rural Retreat, Town of
 Safe & Secure Storage
 Sagebrush Steakhouse
 Saunders Staffing
 Schaffner North America
 Schewels Furniture
 Select Shoes & More
 Sew What Fabriks & Batiks Etc.
 Sheetz
 Shelton Management Group, Inc.
 Shentel
 Simmerman, Dennis and Lisa
 Skeeter's World Famous Hot Dogs
 Skyline National Bank
 Smith Enterprises
 Smyth County Community Hospital
 Sobey, Michael, Attorney at Law
 Somic America
 Southern States of Wythe County
 Southwest Podiatry
 Southwest Specialty Heat Treat

Southwest Virginia Association of Realtors
 Southwest Virginia Higher Education Center
 St. John's Episcopal Church
 Stand Up, Inc.
 Stanley King Land Auction Company
 State Electric Supply DBA Hobert N. Grubb
 State Farm Insurance - Jack King
 State Farm Insurance - Tommy Hundley
 State Farm Insurance - Jennifer Walters
 Summit Community Bank
 Superior Paint Contractors, Inc.
 Sutherland, Faye
 Team Nurse, Inc.
 That's My Dress Bridal & Prom
 Thompson Tire
 Three Rivers Media
 Tokyo Japanese Seafood & Steakhouse
 Transportation Operation & Management, LLC
 Travelodge
 Trinkle Mansion Bed & Breakfast
 Truliant Federal Credit Union
 Turning Heads Salon, LLC
 Union Bank and Trust
 United Country - Anders Realty
 UPS Store
 Virginia Housing Development Authority
 Virginia Dept. of Rehabilitative Services
 Virginia Employment Commission
 Virginia Steel & Fabrication
 Virginia Tourism Corp. - Rocky Gap
 Welcome Center
 Walmart Supercenter
 Waste Industries
 Weichert Realtors/Short Way Real Estate
 Well Being Therapeutic Massage
 West Wind Farm Vineyard & Winery
 Westaff
 WFXR—Virginia First News
 Wiffle Pops Artisan Popsicles, Gelato & Italian Ice
 Window World of Southwest Virginia
 Wohlfahrt Haus, LLC
 Wolf Creek Indian Village
 Wordsprint, Inc.
 Workforce Unlimited
 Wyatt Insurance Agency
 Wythe Arts Council
 Wythe County
 Wythe County Community Hospital
 Wythe County Farm Bureau
 Wythe County Genealogical & Historical
 Association
 Wythe County Physician Practices
 Wythe County Real Estate, LLC
 Wythe County Public Schools
 Wythe Medical Associates
 Wythe Sheet Metal, Inc.
 Wythe Yarn
 Wythe/Salem Stone
 Wythe-Bland Foundation
 Wytheville Community College
 Wytheville Farmers Market
 Wytheville Golf Club
 Wytheville Moose Lodge #394
 Wytheville Office Supply
 Wytheville Redevelopment & Housing
 Authority
 Wytheville Rotary Club - Afternoon
 Wytheville Ruritan Club, LLC
 Wytheville Seventh-Day Adventist Church
 Wytheville, Town of
 Xterior Plus, Inc.

Thank you for
 supporting
 your local
 Chamber of
 Commerce!